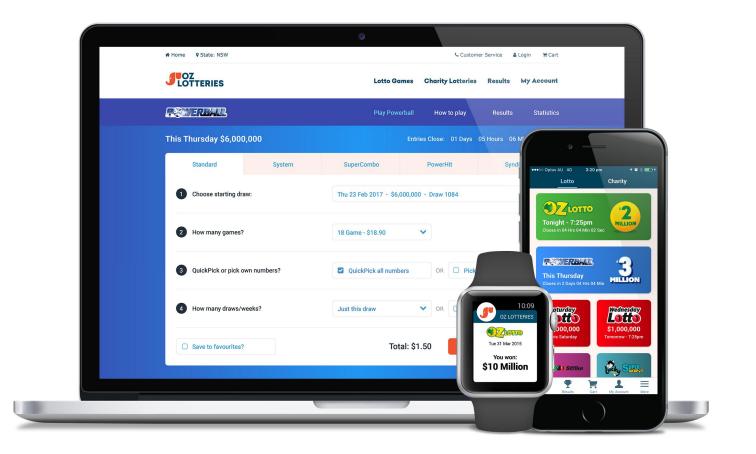
Designing the Digital

Greg Le Sueur

Head of Customer Experience Oz Lotteries



Workshop Plan

You'll leave with a tested prototype and the knowledge of how to recognise opportunities, ideate solutions, and validate them using Design thinking. Brief Introduction Design Thinking 101 Interviews Define Problem Ideate Solution Prototype User Test Real world application







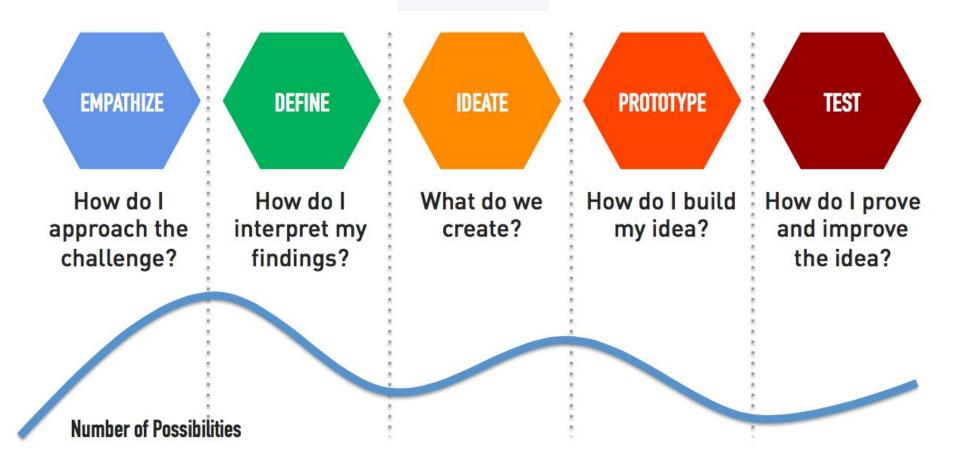




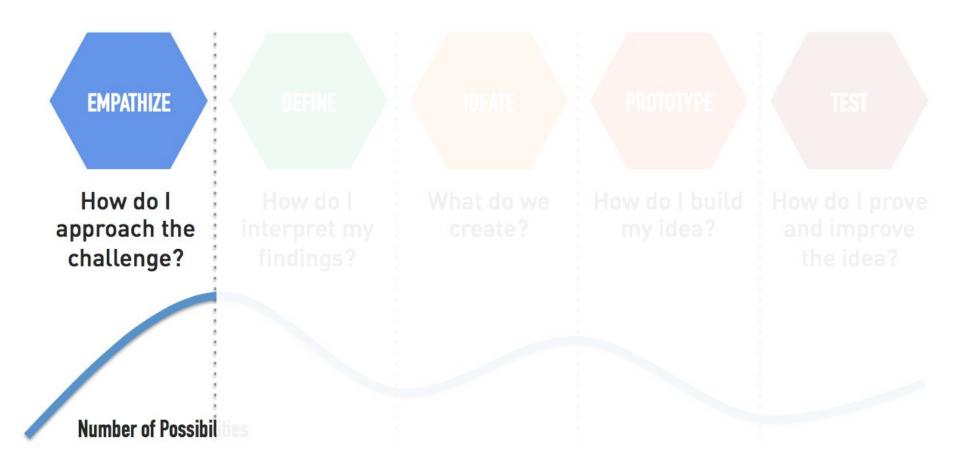
"Design thinking is a human-centered approach to innovation to integrate the needs of people, the possibilities of technology, and the requirements for business success."

IDEO





Today's Mission: Redesign the gift-giving experience for your partner



Interview your partner

Ask open ended questions.

5 Mins Each.

Your challenge is to design something meaningful to your partner.

The most important part of designing for someone is to gain empathy for that person.

Example Questions: When was the last time you gave a gift? How did it go? What was your favourite part? Least favourite part? Etc.

Dig deeper

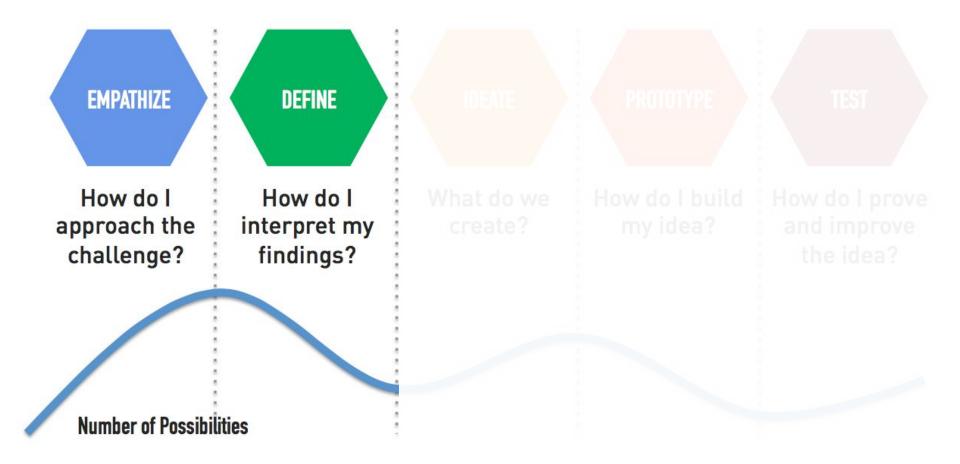
Dig for stories, feelings and emotion.

Ask "Why?" often

Forget about the gift, find out what's important to your partner.

5 Mins Each.

For example, if your partner mentioned that it's challenging to decide on which gift to purchase, ask why? Maybe it's because they don't really know what the other person wants; or maybe it's because they're afraid of what the gift says about THEM as the giver – any answer will lead you to understand your user (the gift giver) better.



Capture findings

Summarise your notes into a list of user needs and insights

5 Mins.

Needs should be verbs - think about it this way - in the process of giving a gift, what is your user actually trying to accomplish? What does gift giving do for THEM?

Insights are discoveries you might be able to leverage when creating solutions.

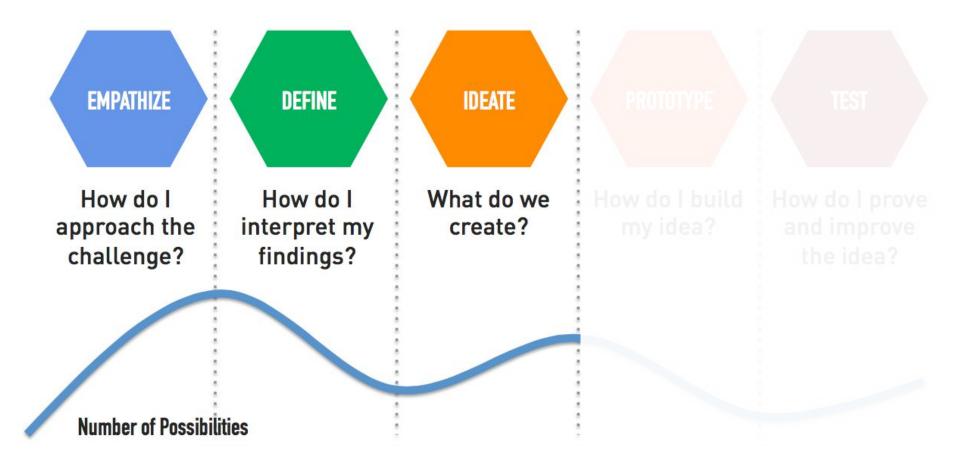
Define problem statement

Take a stand by specifically stating the meaningful challenge you are going to take on.

5 Mins

For example, maybe you found that your partner is really trying to reunite the family; or reignite a lost love; or reconnect with an old friend; or demonstrate their own creativity!

This is the statement you're going to address with your design so make sure it's juicy and actionable.



Sketch!

Create some solutions to the new challenge you've identified.

Go for Volume

10 Mins

Rewrite your problem statement at the top of the page.

This is the time for idea generation not evaluation.

You don't have to draw well, stick figures and squiggly lines are OK!

Share and learn

Share your ideas with your partner and spend time listening to your partner's feedback.

5 Mins Each.

Fight the urge to defend your ideas. This is not about validation.

This is an opportunity to learn more about your partner's feelings and motivations. Remember empathy.

Your Big Idea

Take what you have learned and create a new solution

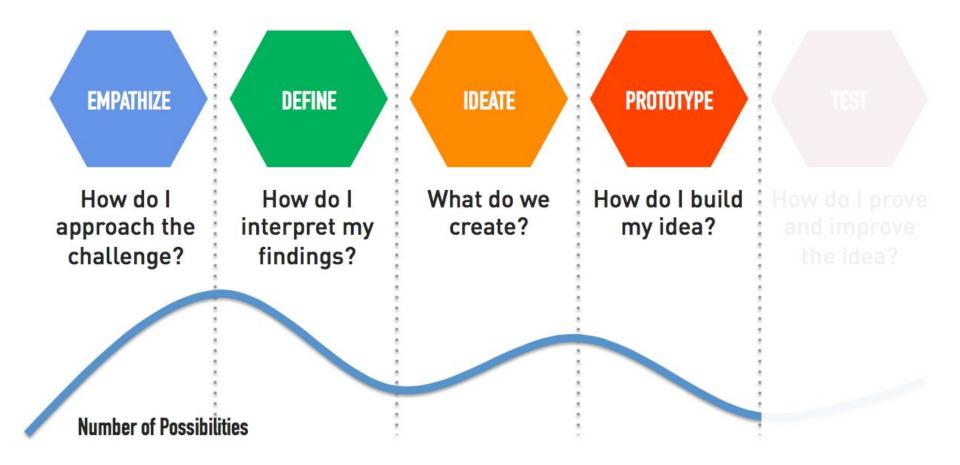
Part (or all) of your solution needs to include a mobile app or website.

10 Mins

Your idea may be a variation on an idea from before or something completely new.

Ask yourself how might this solution fit into the context of your partner's life?

If you're solution isn't digital, think about how it might be improved with a digital companion app.





Design for each step

For your big idea design the steps your user needs to do to accomplish their goal.

20 Mins

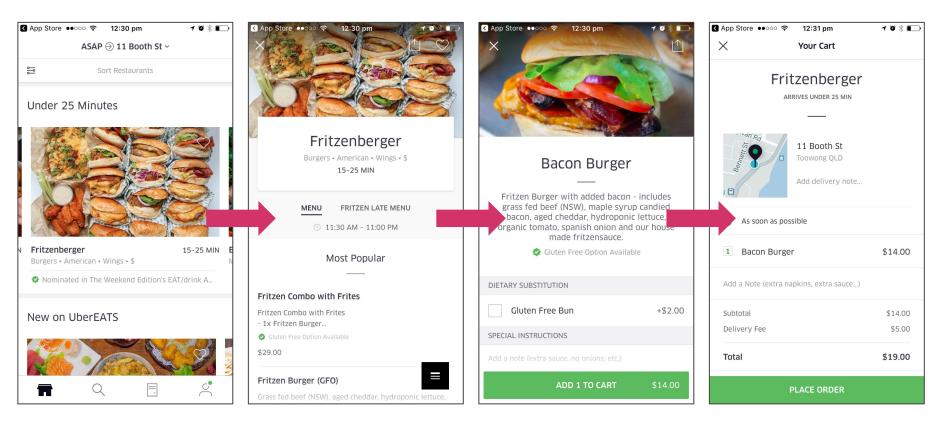
First write down the steps.

Then once you feel you have everything covered, use the mobile templates to design the various screens for each step.

You can design landscape or portrait.

Use "back" and "next" to navigate through the steps (no scrolling).

Uber eats example



Link it all together

Using Marvel link all your screens together.

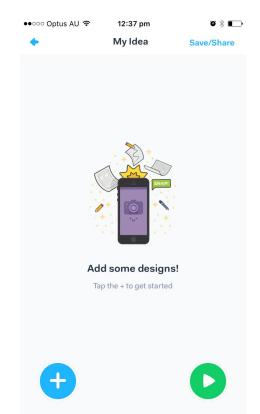


10 Mins

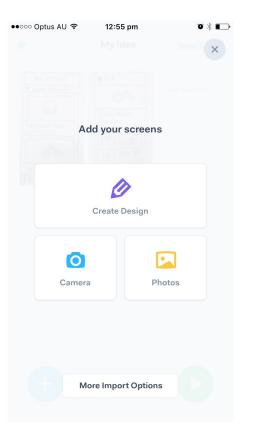
Link it all together

••○○○ Optus AU 🗢	12:36 pm Projects	⊘∦ ∎	
	Magic		
St	art your app idea!		
	ou create your project y can start designing	ou	
	Create project		
Alrea	ady got some projects?		
	Sign in		
	Ø	\$	

••∘∘∘ Optus AU 🗢	12:37 pm Create Project	ଅ ∦ ा Done
🖋 My Idea		
rene 6	iPhone	6 Plus
°u* iPhone 5	iPhor	ne 4S
Portrait	Lands	cape



Stitch it together



Deliver to Toonionia Q search Restaurants Restaurant Name STYLE OF FOOD GREGS 0 JAPANE

Dor	•••	Add Link
	Deliver to Toowond	
	Q search Restainants	
	Tap "Add Link" to link your design	ns
	Ø	
	GREGS SUSHI JAPANESE	

Stitch it together

∅ ∦ ∎⊃•

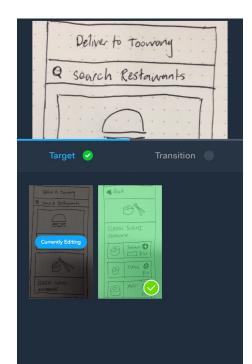
Save/Share

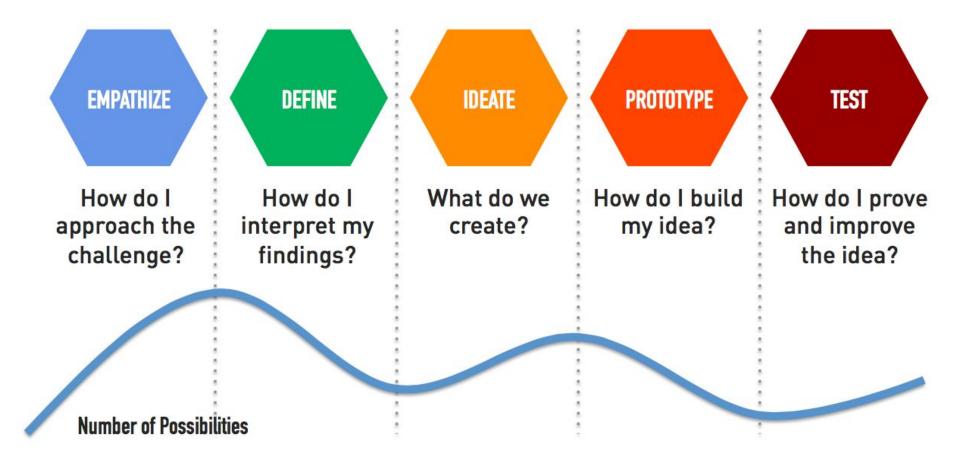


+









Design what you missed

Test your own prototype, see if there is anything you can improve before you user test.

10 Mins

Is it easy to navigate? Can the user go back? Is each screen clear and readable? Could the lay out be simpler? Are steps missing?

User Test

Get feedback from your partner!

5 Mins Each

Your prototype is not precious, but the feedback and new insights it draws out are!

Don't defend your prototype; instead, watch how your partner uses and misuses it.

Take notes on how you might improve the solution.

Share your Problem, Idea and Prototype!

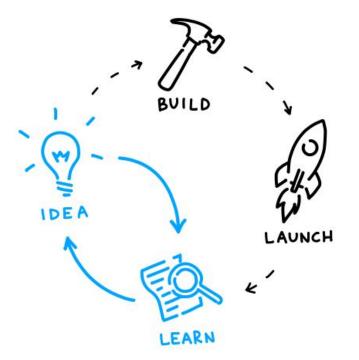
Based on what you learned what would you change about your prototype?

Real world application



Start with the opportunity or problem space you want to explore - Find and talk to people in that space Based on user needs and insights define your problem statement With the problem statement as your "north star" ideate as many different solutions you can think of. Share with others. Prototype your big idea. The higher the fidelity of the prototype the more accurate your insights will be. Test your prototype with the people you talked to. Learn what works and what doesn't then improve your concept.

Once you're onto something, Built it! (or get a developer to build it for you)



Questions?

